



Microsoft Business Solution - Navision - An Enterprise Resource Planning Solution

Microsoft Business Solutions - Navision for Season's Furnishings Ltd.

Season's Furnishings' Ltd. runs retail outlets for sale of products. They have their corporate head office in Lajpat Nagar, New Delhi.

The major products marketed/sold by the company are: fabrics, lifestyle items and other accessories for fabrics and lifestyle items

The Situation

The company was running small business applications, which had bugs, did not have any integration, therefore there were islands of data, which were standalone and could not be viewed in totality. The large volume of data was also a bottleneck because of which the response time to the users was a nightmare.

The Solution

Trisoft proposed the Implementation of MBS - Navision and in the first phase following Modules were suggested:

General Ledger

Normal accounting entries are currently being done in Tally and these could be simple entries for the GL Module.

Fixed Assets

Fixed assets can be defined and other related functionalities can be provided through Fixed Assets.

Purchase and Payables

Purchase Order is first raised and the material is received against these Purchase orders.

'Tax structures' were made for Purchase in Navision.

Solution Overview

Customer Profile

Seasons' Furnishings' Ltd. runs retail outlets for sale of products. They have their corporate head office in Lajpat Nagar, New Delhi.

Industry

Furnishings and Life Style products manufacturing and Retail

Business Situation

Season's Furnishings required an integrated Business Solution for their HO in Delhi that would cater to all aspects of their company wide operations.

Solution

Microsoft Business Solution - Navision - An Enterprise Resource Planning Solution.

LS Retail

Benefits

With Microsoft Business Solutions-Navision, Season's Furnishings' has been able to effectively manage its processes. It has helped them to streamline their Sales and distribution processes, improve logistic operations, manage receivables, reduce dispatch lead time, better MIS and control on their inventory.

Microsoft Products Used

- Microsoft Business Solution - Navision

- Microsoft Windows Server 2000

- Microsoft Navision Native Database

Sales and Receivables

Wholesale sales, project sale, export sale are handled through this granule.

'Tax structures' were made for Sales in Navision.

Inventory

There are too many types of products in each category viz. Lifestyle and fabrics. Using the concept of Item variants, barcodes, and the large number of items can be managed in a more convenient manner.

Seasons' wanted to do tracking of lots for the fabric items.

Following features were enabled in inventory:

- *The cost price of the items calculated on FIFO basis.*
- *Retail Sale price of the items variants wise.*
- *Inventory Valuation.*

Warehouse Management

Seasons' wanted to manage inventory in racks (bins).

LS - Retail

Season's Furnishings' Ltd. runs retail outlets for sale of products like fabrics, lifestyle items and other accessories for fabrics and lifestyle items

Sale of products in showroom can be done through the point of sale, provided by the LS Retail module. The interface provided is very user friendly so as to allow quick transactions without the customer having to wait at the counter for long. The screen has been modified to provide certain additional information required by the client. Discount calculation process has been modified and is different from the process provided by the base product.

About Microsoft Business Solutions–Navision

Microsoft Business Solutions–Navision is an integrated business software solution for mid-size companies. With more than 30,000 companies in over 50 countries relying on Navision every day to help them run their operations, you can feel confident about building your business with it.

You can use Navision to replace as much or as little of your existing system as necessary. You choose from application areas for financial management, manufacturing, distribution, customer relationship management and e-business. A local Microsoft Certified Business Solutions Partner then tailors the software to meet your exact needs. You only pay for what you use.

Navision connects information from every corner of your business. The list on the following page shows the breadth of integrated modules you can choose from. In addition, Microsoft Certified Business Solutions Partners around the world have developed a broad variety of industry-specific solutions, which have been proven in their respective markets.

Features

Some of the other key features

FINANCIAL MANAGEMENT

- *General Ledger*
- *Receivables & Payables*
- *Cash Manager*
- *Fixed Assets*
- *Human Resources*
- *Budgeting and Reporting*
- *Consolidation*
- *Project Management*
- *Multiple Dimensions*
- *Multi Currency*

DISTRIBUTION

- *Inventory Management*
- *Warehouse Management*
- *Order Processing*
- *Returns Management*
- *Automated Data Capture Systems (ADCS)*
- *Pricing for Sales & Purchasing*
- *Inventory Costing*
- *Shipment & Delivery*

MANUFACTURING

- *Production Orders*
- *Bill of Materials*
- *Supply Planning*
- *Demand Forecasting*
- *Capacity Requirements Planning*
- *Manufacturing Costing*

CUSTOMER RELATIONSHIP MANAGEMENT

- *Contact Management*
- *Contact Classification*
- *Campaign Management*
- *Opportunity Management*
- *Task Management*
- *Document Management & Interaction Log*
- *Contact Search*
- *E-Mail Logging for Microsoft Exchange*
- *Outlook Client Integration*

SERVICE MANAGEMENT

- *Service Item Management*
- *Service Price Management*
- *Service Order Management*
- *Service Contract Management*
- *Planning and Dispatching*
- *Job Scheduling*

E-BUSINESS SOLUTIONS

- *Microsoft Business Solutions–Navision Commerce Portal — For customer, vendor and partner access and self-service through an Internet browser (human-to-application)*

- *Microsoft Business Solutions–Navision Commerce Gateway — For conducting automatic Internet-based commercial transactions (application-to-application)*

APPLICATION WIDE

- *DB Platform:
Microsoft Business Solutions–Navision*

Database Server

- *Microsoft SQL Server*
- *Multi Language*
- *Microsoft Business Solutions–Navision*

User Portal — Personalized browser-based remote access to the solution for employees

- *Connectivity:*
 - *C/ODBC, C/FRONT*
 - *Microsoft Business Solutions–Navision*

Application Server

- *Built in OLAP (SIFT)*
- *Reports*

Benefits

With Microsoft Business Solutions–Navision Season’s Furnishings’ has been able to effectively manage its processes. It has helped them to reduce the response time from the existing software.

Future Plans

Trisoft plans to implement manufacturing modules in the phase II. Other Retail showrooms also need to be linked for which more POS Terminals would be required from LS Retail.