

## **LS HOSPITALITY**

***Software Solution for the Hospitality Industry***

### ***Are you in control?***

- Do you keep a track of your orders?
- Are reservations according to special needs?
- Do you have advanced support for delivery service?
- Can you handle individual, combined or split bills?
- What about recipe planning and cost management?
- Are you getting information in time for decisions?
- Can you analyze your sales?
- Can your business still grow with minimum effort?
- Is the end of day a headache in your business?
- Are your customers satisfied?

### **Integrated with Microsoft™ Dynamics**

LS Hospitality is a flexible solution for the Hospitality industry, directly connected to the Account/ Stock module – all within a single solution. Based on Microsoft technology and Microsoft Dynamics NAV, it provides you with an end-to-end solution from POS to Head Office.

Regardless of market niche or service, restaurant managers must continually be alert for ways to increase customer satisfaction to ensure repeat business and streamline their operations. These factors are vital for success in a fierce market environment.

LS Hospitality is an integrated, multilingual POS and Back office solution for hospitality organizations worldwide. Designed for managing dine-in, take out, delivery business and pubs/bars, LS Hospitality provides management and employees with necessary tools to keep the customers satisfied, thereby ensuring repeat business. With increased flexibility, speed, of service and improved access to vital information, LS Hospitality streamlines operations and reduces cost.

### **Take advantage**

#### **End-to-End Hospitality solution**

- Reliable and easy to use
- Scalable and flexible
- Low total cost of ownership
- Table service – fine dining
- Pubs/Bars
- Take-out and delivery
- Quick service

## ***Fine Dine and Fast Food***

### **Restaurant Management**

Restaurant management is specifically designed for Table service, quick service, hotels, country clubs, delivery and stadium/ arena use. It is reliable, easy to use, maintain and expand. The configuration of the system is very adaptable, the creation of POS buttons is dynamic and layout can be any size or color.

### **Table Reservations**

Reservation options can be set for different reservation time-periods, such as breakfast, lunch, dinner and so-on. Reservations can be made for special needs or preferences and they include the tracking of the arrivals, no-shows, cancelled bookings for each time period as well as for an overview of all rush-hour periods.

### **POS/ Dine-in Interface**

With its easy POS menu configuration and maintenance, LS Hospitality has a simple POS interface that makes the transaction process easy. The solution also has user friendly handheld units that can be used at the table for taking orders. This feature greatly improves efficiency, particularly when handling rush-hour. At the end of the meal, checks can be processed on an individual, combined or split basis.

### **Pubs or Bars**

The special bar/pub functionality includes fast cashier switching, either using swipe cards or on screen buttons, fast cash entries, tender buttons with fixed amounts and an enforced immediate sales closure, "Swipe and TAB", creating open orders (tabs) on the fly and retrieving customer information via the credit card magnetic stripe.

*LS Hospitality supports the use of the handheld devices for taking orders and even finalizing a sale at the table. There are two options for handheld integration that are suited to different requirements.*

## ***Wireless at the table***

### **Full POS functionality using Pocket PC handheld or any device able to run a Terminal server client**

- POS interface set for lower resolution settings
- All POS functionality supported on handhelds
- Works 100% online, using wireless networking
- Supports table management, table order taking and finalizing of sale
- Requires POS granule license

### **LS Hospitality – Feature Highlights**

- Total integration of all restaurants activities. Dine-in, take-outs, delivery and pubs/bars
- Multilingual support
- Centralized functionality for easy maintenance. POS setup (point of sale), menu offers and prices
- Flexible and user-friendly POS menu settings, colors, layout and shape
- Easy view of key info within the POS menu, such as order time and number of guests

## Handpoint POS integration using Pocket PC handhelds

- POS interface set using POS menu settings
- Subset of POS functionality supported on handhelds
- Works semi-online, allowing function where connection can fail
- Supports table order taking and finalizing of sale
- Does not require POS granule license

### LS Hospitality – *At the table*

- Efficient dine-in order taking with remote handhelds
- Flexible kitchen printer routing
- Customer history –frequent diner tracking, deliveries, order status, order timing statistics
- Easy split bill functionality
- Easy transfer of tabs from bar to table and vice versa
- Loyalty functionality for the customer clubs collecting points for direct marketing use

## ***Deliver and Take- out***

### Call Center Functionality

The call center graphically displays the status of all orders. This way it is possible to monitor which orders have been processed or served and to keep track of the status of in-line orders and orders that have been delivered, picked up rcancelled. One invoice covering numerous customers or addresses can be easily processes. A colored timer clearly indicates when orders are overdue

### Deliveries

Kitchen Monitor displays orders waiting to be produced in the kitchen. Orders appear in the Product line, and when cooking begins, the start button is pressed and the time of production is attached to the order. When ready for serving, the end button is pressed and the order is automatically removed from the workflow form.

### Recipe

A fundamental issue when running hospitality business is to control ingredients and resources. LS Hospitality has a recipe module which is an enhanced costing function for recipe planning. Recipe is an add-on developed within Microsoft Dynamics NAV for central kitchens, restaurants and others who sell and/or supply food.

### Extensive Reporting

LS Hospitality provides extensive reporting capabilities. Reporting can be done a number of ways but is always based on one of the three levels.

- ***Transactional level:*** The transactions generated by the POS provide the most detailed level. On this level it is possible to analyze the contents of individual receipts.

- **Statistics level:** The system can generate statistical data based on POS terminal, staff, payment and item sales. The frequency and details of how these statistics are generated can be configured. This data provides a good overview of the performance of individual staff members of POS, and can be used to analyze sales by hour within the restaurant.
- **Sales history:** which is based on stock and finance entries generated by the end- of-the day routine. This data is usually generated once a day and does not provide much detail but can be useful for long term analysis.

Based on these three levels, reporting provides a number of options, both in the form of online analysis or in the form of reports.

Both reporting and online analysis provide support for Navision specific features such as filters and flow filters allowing the user to quickly filter the data on which the reports should be based. The online analysis also supports period based reporting, allowing the user to select the days, weeks, months, quarters or years the report should be based on. Custom date filtering is also supported.

---

### ***About LS Retail***

LS solution has been sold to 130 countries, translated into 30 languages and are distributed through a partner network including more than 100 distributors in 40 countries.

Landsteinar Strengur's solutions are used by more than 6,700 stores worldwide. Among many satisfied users of our solutions are: IKEA, Adidas, NAAFI, Debenhams, National Gallery UK, Pizza Hut, Booths supermarket, Moss Pharmacy, Concept Sports International (EURO 2004, Olympic Games 2004)

### ***About Dynamic Vertical Solutions***

DVS is the world's market and technology leader in end to end **integrated and adaptable** business management applications providing comprehensive solutions for organizations of all sizes and all Industry sectors.

We focus on the triad of **People, Processes, and Technology** and offer services through enterprise wide deployment of these solutions that contribute in **automating and streamlining financial, customer relationship, and supply chain processes** in a way that helps organizations drive business and operational excellence.

DVS delivers **scalable solutions that enable** its customers to continually improve upon their decision making capabilities and business success. We offer organizations high quality and cost effective solutions and service. We recognize that small and medium enterprises (SME's) need the complimentary combination of best practices and best of breed solutions. DVS products are localized for the Indian marketplace, keeping all the unique statutory and regulatory requirements of the Indian Industries, thus empowering people to respond quickly and decisively to dynamic market conditions thereby helping them achieve as well as maintain a competitive advantage

DVS is the exclusive distribution partner of the LS Retail suite of solutions for the Indian market. DVS plays a pivotal role in localization of LS Retail integrated solution to meet the local Indian statutory and compliance issues relating to the Retail and Hospitality industries and offering integrated solutions for some specific industries like Retail and Hospitality. Our **partners across the globe** help us innovatively distribute and manage engagements across multiple locations.



Dynamic Vertical Software Pvt. Ltd.  
Vatika Towers, Block A, First Floor, Sector 54,  
DLF Golf Course Road, Gurgaon - 122002, Haryana, India  
Tel. : +91-124-4581000  
Fax : +91-124-4581026  
sales@dynamicverticals.com [www.dynamicverticals.com](http://www.dynamicverticals.com)

Microsoft Dynamics, Outlook, Great Plains and bCentral are either registered trademarks or trademarks of Microsoft Corp. in the United States and/or other countries. Microsoft Dynamics is either registered trademarks or trademarks of Great Plains Software in the United States and/or other countries. Great Plains Software Inc. is a wholly owned subsidiary of Microsoft Corp. Navision a/s is a subsidiary of Microsoft Corp. The names of actual companies and products mentioned herein may be the trademarks of their respective owners.

CONFIDENTIAL. No part of this publication may be reproduced, stored in a retrieval system, or transmitted in any form or by any means, electronic, mechanical, photocopying, recording or otherwise without the prior written permission of the publishers. This publication may not be lent, resold, hired out or otherwise disposed of by way of trade in any form or binding or cover other than that in which it is published, without the prior consent of the publisher.

© 2006 Landsteinar Strengur Ltd., and Dynamic Vertical Software Pvt. Ltd. All rights reserved.