



## **handPoint - Retail**

**Increase Sales by Giving Your Customers The Efficiency Tools they need!**

### handPoint Field Sales

#### **IMAGINE!!**

- Taking physical inventories much more quickly
- Recording income deliveries automatically
- Processing in and out transfers with a push of a button
- An easier way to process order returns

With handPoint retail you have the flexibility to send data wirelessly from your handheld devices. Through RF networks, users can streamline their efforts when counting stocks, returning orders to suppliers, recording incoming deliveries and even processing in & out transfers ...and with the handPoint retail smart client technology, if your network goes down you can still continue to work.

#### **MAKE YOUR INVENTORY COUNTS MORE ACCURATE!**

Cut down your human error. With handPoint you can take accurate physical inventories much more quickly

#### **RECOGNIZE PRODUCT SHORTAGES**

Avoid running out of products. With handPoint retail all the information to effectively place orders will be right at your fingertips. The moment you see something depleting you are able to scan and reorder right away

#### **REDUCE THEFT AND WASTE WITH TIGHTER CONTROLS**

It's a fact- Employees steal when two things exists: Need & Opportunity. When products are monitored closely, theft is drastically reduced. With handPoint retail you'll be able to regularly identify the waste

#### **NEED A PRICE TAG OR LABEL?**

With handPoint you simply scan your item and immediately send your request straight to the printer. No more deciphering your notes at the end of the day. With handPoint you can quickly and easily replace or alter pricing as often as you want.

#### **ENHANCE CUSTOMER SERVICE**

With handPoint retail you can spend less time on everyday tasks and more time with your customers.

## **handPoint Mobile POS**

Process orders anywhere, anytime using the powerful handPoint chip and Pin card payment application!

### **A GREAT QUEUE BUSTER**

handPoint Mobile POS is an online/ offline solution intended for queue busting. This compact handheld can be used at anytime when your customers are waiting for service. It's perfect for selling at sporting events, concerts, restaurants, nightclubs...and many more.

### **PROCESS SALES ON THE SPOT**

With handPoint mobile POS, you can quickly jump into a busy line up to process orders (using our chip and pin payment application) as well as sort out returns, generate credit notes or check product pricing.

### **PROVIDE BETTER CUSTOMER SERVICE DURING PEAK BUYING PERIODS**

This allows businesses to service customers where they need it the most. Our handPoint obile POS has customizable screens and easy to use menus that make taking care of customers effortless.

## **handPoint Field Sales**

With handPoint retail, you'll have office support tucked in your back pocket!

### **DELIVER GOODS & PRINT INVOICES OUTSIDE**

Your sales representative will be equipped to sell, deliver and invoice goods from their own company vehicle.

### **CHECK PRODUCT PORTFOLIOS**

Get an overview of your customers performance. Your field sales representatives can scan and send available products to HQ, identifying the items needed for the HQ procurement process.

### **EMPLOYEES WORK SMARTER**

With handPoint retail field sales representatives can place orders right from a customer's site. With a push of a button data can be transferred (in real time) to your back office systems, thus eliminating task duplication.

Your field representatives can take accurate physical inventories and easily recognize product shortages.

### **ENHANCE CUSTOMER SERVICE**

handPoint retail makes everyday task extremely simple. Your field representatives will have more time to focus on building customer relationships, improving service and increasing sales.